10.3.4 INDIANA RESTAURANT – PROPOSED TAVERN RESTRICTED LIQUOR LICENCE

File No: PUB/11
Responsible Officer: Carl Askew

Chief Executive Officer

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Manager Development Services

Proposed Meeting Date: 17 September 2012

Author Disclosure of Interest: Nil

SUMMARY

Indiana Tea House ("Indiana") wishes to change its liquor licence from a Restaurant Licence to a Tavern Restricted Licence (TRL) and, following initial liaison with the Town, seeks Council's preliminary support prior to making an application to the Department of Racing, Gaming and Liquor (DRGL).

Council's role in this regard is threefold:

- 1. Pursuant to the Town's lease of the premises to Indiana the agreement of Council as landlord is required to a change of liquor licence.
- 2. Council has adopted a Liquor (Licensed Premises) Policy to guide proposals and assessments.
- 3. The DRGL application process includes obtaining Section 39 (health compliance) and Section 40 (planning compliance) certificates from the Town.

This report presents the proposal for Council's consideration and recommends inprinciple support.

BACKGROUND

In recent years changes to the Liquor Control Act have introduced Small Bars and other reforms diversifying the styles of licensed premises whilst providing improved social amenity measures. For example, Cottesloe has attracted a specialist wine bar/tapas restaurant (Lamonts in Station Street), a small bar (Elba in Napoleon Street), and remodeling of the Cottesloe Beach Hotel (CBH) former beer garden to become a more sophisticated drinking environment with an emphasis on food service and functions.

Indiana currently operates under a Restaurant Licence as its primary purpose, together with an Extended Trading Permit (ETP) which provides for a proportion of patrons to be served liquor without food. The ETP has worked well since 2003 for a 20% designated area with a maximum of 48 patrons. Consideration in 2010 to make the ETP for 100% of the patron area was conditionally supported by Council but not pursued by Indiana.

ETPs provide flexibility for restaurants to serve just liquor as a lesser proportion of their trade and are in keeping with the recreational/tourism focus of the Cottesloe beachfront. Nearby restaurants with ETPs are II Lido (open all day with a tapas menu) and Blue Waters (a la carte menu with occasional food/wine nights), and this

style of trading has not caused problems or complaints. The constraints of ETPs entail:

- Table-only service of liquor (no bar service) and consumption only while seated (no standing).
- Restricted area and/or number of patrons.
- The restaurant being the main activity, with drinking-only being the lesser activity.

This is an aspect of liquor licensing that has been criticised by the industry and consumers, as the complicated rules can be difficult to explain to potential clients, especially oversees visitors unfamiliar with such restrictions. Moreover, in reality, these rules may not always be adhered to, usually with little if any effect.

The original planning approval to create the Indiana teahouse building provides for a maximum number of 240 seated patrons covering the restaurant, kiosk and outdoor areas. The lease from the Town limits the restaurant portion to 170 patrons. In 2009 Council approved renovations at Indiana since undertaken that created both casual and formal dining areas, including alfresco, with no change to patron numbers.

PROPOSAL

Indiana is an up-market restaurant offering both casual and formal dining, with a high quality fit-out, professional staff and senior management. It caters to local, regional and tourist clientele, as well as functions, and has seasonal patronage patterns. The restaurant operates as a scenic beachside bistro, being part of a company group of renowned food venues comprising Frasers at Kings Park, The Old Brewery on Mounts Bay Road and Bluewater Grill in Applecross.

In essence the proposal is to continue the restaurant as a higher-end food-based establishment but to overcome the liquor service restrictions inherent in a Restaurant Licence, for flexibility in the use and enjoyment of the facilities for dining, drinking without a meal and functions. There is certainly a demand for what is sought, from both proprietors and clients, and the DRGL has advised Indiana that a TRL would be the most appropriate licence for the desired mode of operation.

A TRL permits drinking without a meal and excludes the sale of liquor to take away. This would provide for people to stand or sit to drink, with bar as well as table service, and where food is not mandatory. It would also allow patrons freedom of movement at functions, to go to the alfresco area or to take in the view.

As a comparison, Lamonts Wine Store in Station Street is a small food-based wine bar operating under a full Tavern Licence, in order to permit the sale of wine to take away (including Lamonts brand). Hence a Tavern Licence or a TRL is sometimes adapted to accommodate hybrid restaurants/bars which by definition are not quite Small Bars or not really Taverns but do not fit another specific licence category.

Indiana has advised as follows:

- No other changes are proposed, whereby the maximum number of patrons, hours of operation and entertainment arrangements will remain the same.
- As a quality establishment which occupies premises well setback from the street it is a low-key and low-risk licenced restaurant and food-orientated functions venue.

- The average number of customers per day is approximately 100.
- No great trend of drinking-only before noon is anticipated.
- It has an adopted Code of Conduct, House Management Policy and Harm Minimisation Plan, addressing the responsible service of alcohol, staff training, complaints-handling and duty managers.
- It understands and accepts the conditions likely to be imposed on a RTL, including the balance between food and liquor sales, having the kitchen open for food service at all times, having the restaurant set up at all times, etc.

ASSESSMENT

Council can be confident that applying a TRL to the premises is appropriate in terms of the Liquor Control Act and administration by the DRGL and Director of Liquor Licensing.

The change of licence type is to a tavern by name rather than to a tavern by nature, given that Indiana intends to continue operating as-is with the benefit of relaxed liquor-only service and consumption rules. This will free-up trading practices as a subtle evolution from the current ETP arrangement. While it may also attract increased patronage, this would be:

- Confined to the current patron limits, being much less than a typical tavern.
- Spread out during the day/week.
- Based on a well-run food and beverage establishment offering a range of eating and/or drinking opportunities.
- Responding to the enhanced attraction of the premises and the precinct, including the renovated CBH with a similar although more casual style of food and beverage service.
- Suited to the location and design of the premises as a spacious and wellappointed stand-alone ocean-front facility forming part of the foreshore entertainment precinct.

On this basis parking demand would not be significantly increased and the profile of patronage would be manageable and consistent with amenity.

The application process to the DRGL is detailed and includes forms, fees, advertising, public interest assessment, licensee integrity checks, training and management plans, and so on. As mentioned this includes obtaining from the Town a S39 Certificate for health compliance (sufficient toilets, kitchen facilities, etc) and a S40 Certificate for planning compliance (use permitted, buildings approved, etc).

Council's Liquor (Licenced Premises) Policy echoes the assessment framework of the DRGL application process, with an emphasis on amenity, safety, operational implications and where relevant parking requirements. The policy is a reference when considering planning applications for licensed premises and dealing with liquor licence applications. Its objectives are to:

 Provide for facilities and services which are compatible with the aspirations of the Cottesloe residential and business community.

- Provide a framework to assist Council with the assessment of liquor licence applications, including when issuing Section 39 and 40 certificates under the Liquor Control Act 1988.
- Make liquor licence applicants aware of Council's considerations when dealing with liquor licence applications.
- Assist Council in the consideration of applications for planning approval of development which may involve a liquor licence.
- Foster an appropriate type and number of licensed premises that will enhance the activity and atmosphere of commercial localities and contribute to an integrated and positive sense of community;
- Protect the character and amenity of adjacent residential localities.
- Support the objectives of the Community Safety and Crime Prevention Committee.

Overall, the Town assesses that the proposed TRL satisfies the policy parameters and would be unlikely to be detrimental to the public interest or the amenity of the locality.

Any future change to the liquor licence, such as number of patrons or hours of opening, would require a further application to the DRGL and to Council under the lease, as well as possible planning approval by the Town. Any future land use or development changes proposed would also require planning, building and health approvals by the Town.

Upon receipt of a detailed liquor licence application referred from the DRGL the Town will be able to undertake a comprehensive assessment in order for Council to make formal comments and determinations.

STRATEGIC IMPLICATIONS

Consistent with beachfront activity and development incorporating controlled liquor practices.

POLICY IMPLICATIONS

Correlates with Council's Liquor (Licenced Premises) Policy.

STATUTORY ENVIRONMENT

Liquor Control Act and Regulations 1988.

FINANCIAL IMPLICATIONS

Nil.

SUSTAINABILITY IMPLICATIONS

Nil.

CONSULTATION

Community consultation by the Town additional to the DRGL liquor licensing advertising procedure is not considered necessary.

VOTING

Simple Majority.

COMMITTEE COMMENT

Committee was supportive of the proposal as suitable for the style of the establishment, and sought clarification on some aspects. The MDS confirmed that a Tavern Restricted Licence excludes the sale of take-away liquor and explained that under the lease from the Town agreement to the liquor licence change was required. He also advised that the earlier proposal for a crepe-making business in the northern kiosk was no longer proceeding.

OFFICER & COMMITTEE RECOMMENDATION & COUNCIL RESOLUTION

Moved Cr Walsh, seconded Mayor Morgan

THAT COUNCIL:

Advise Indiana that it is supportive in-principle of the proposed Tavern Restricted Licence, subject to:

- 1. Consideration by Council of a formal application referral from the Department of Racing, Gaming and Liquor.
- 2. Consideration by the Town of the associated Liquor Control Act Sections 39 and 40 Certificates.
- 3. That application process including adequate public consultation in accordance with the Department's requirements.
- 4. Appropriate conditions being imposed on the licence in relation to the service of liquor and the availability of food, liquor management strategies and any other relevant aspect.
- 5. Consideration by Council of any consequential amendment to the Lease between the Town and Indiana, which is to be made to the satisfaction of the Town at the full cost of Indiana, within an agreed timeframe.

Carried 8/0



ITH WA Pty Ltd

ABN number 121 423 176 99 Marine Parade

Cottesloe WA 6011

Public Interest Assessment Tavern Restricted License

Chris Taylor
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1. Introduction and the Applicant

We have read and understood the Town of Cottesloe – Liquor Licensed Premises Policy and we believe we represent the philosophy of providing an attractive location to dine and relax. We address all their areas addressed under the Policy.

- (i) We are not seeking to increase the number of premises in the area we are existing and just seeking a adjust our licence type
- (ii) Hours of operation are already established and we a proven track record of minimising antisocial behaviour.
- (iii) Number of patrons this is place and maintained vigilantly.
- (iv) Floor area as above this is already in place and existing
- (v) Noise we actively promote guests to organise buses when we have larger events on site. We have several years of no complaints
- (vi) Entertainment our use of entertainment is fairly minimal, it is not the core of our business, therefore all entertainment used is assessed and an appropriate action plan is developed. Later in the evening the doors facing Marine Parade are closed.
- (vii) Public safety any event that may require a security element, is imposed immediately by the venue. Any events of a high diplomatic level is always addresed with the relevant authorities and council.

We are seeking a Restricted Tavern Licence...We believe the word <u>"TAVERN"</u> strikes a fear and a perception of the business into those parties considering the change of licence type.

Simply - it is the only licence segment that allows the venue to trade and offer it's clients the services they desire. It is unfortunate that the word tavern is involved- this licence type of Racing Gaming and Liquor is a throw back to decades gone by.

- a. Pursuant to section 41 © of the Liquor Control Act 1988 and subject to section 46 (2) the licencing authority we seek application to apply for a ITH WA Pty Ltd (Indiana's) to the licensing authority for the grant of a Tavern Restricted License for the existing bistro, function room and al fresco areas that are located at 91 Marine Parade, Cottesloe, WA 6011.
- b. Our company does not wish to change the status quo. We are proposing a change from a Restaurant License to a Tavern

Restricted License and operating our bistro and function room areas with more flexibility for our patrons while complying strictly within the law

- c. We believe that the conversion from our current licence to a Tavern Restricted Licence is in the public interest. We believe we are addressing a necessity and requirement for more relaxed beachside dining, a more flexible and diverse business, a complete service to our guests.
- d. Indianas attracts a more mature age group i.e. over 30+ looking for relaxed food and beverage exerpience.
- e. The bistro area shall be set for dining with tables and chairs, our kitchen will provide food and staff will be available to serve guests, to the bistro, private room and al fresco areas, guests will be able to enjoy the beauty and picturesque charm of the Indian Ocean. Taking in the views and the beach sounds, whilst having a glass of wine or beer, without the need for a substantial meal or whilst standing (for example) at:
 - i. cocktail reception
 - ii. Government
 - iii. Corporate events
 - iv. local residents private, sporting and business events
 - v. family events
 - vi. wedding reception
- f. ITH WA Ltd (Indiana's) has in previous years, completed renovations to keep up to date with customers needs and demands.
- g. These submissions are designed to address the public interest requirements as set out in Section 38 of the Liquor Control Act 1988.
- h. The applicant Chris Taylor manages and operates a number of other licenced properties inclusive of Bluewater Bar and Grill Applecross, The Old Brewery Nedlands, Botanical Café Kings Park, State Reception Centre Kings Park , Fraser's Restaurant and Function Centre in addition to Indiana's. Over the period of 20 years Chris Taylor has not received any infringements.

- i. The business has a proven track record when dealing with significant and high end events including the below. In addition the media and recognition has been immense for the Cottesloe aera and Western Australia
 - i. Commonwealth Heads of Government Meeting Foreign Minister's meeting.
 - ii. Hilary Clinton official visit
 - iii. Past Prime Ministers and Premier's events
 - iv. AUKMIN and AUSMIN official function
 - v. Consular events
 - vi. CEOs and VIPs locally, nationally and internationally
- j. We have detailed some of the Awards received to demonstrate that the applicant has an established reputation for quality and longevity in the food and beverage industry. The applicant has received many other awards and recognition this is just a sample.
- k. Indiana's has geared itself to the families and children. We have special "nipper"packs these are given to the children for colouring in, puzzles etc to keep them entertained. Together with special childrens's menus.
- 1. Indiana's promotes and supports emma& tom juices on the wine list 100% natural and non alcoholic.
- m. Indiana's promotes wine by the glass to allow guests to enjoy just one glass with something to eat.
- n. Indiana's promotes a Terrace Menu allowing for light snacks from 3.30pm onwards

R&CIA Awards 2004

"Informal Fine Dining", Fraser's – winner

2005

"Informal Dining", Fraser's – nomination only

"Function/Convention Centre Catering", KPFC – finalist only

"Catering Consultant of the Year", Arnya Tait -finalist

"Function Chef of the Year", Joe Ditri - winner

2006

"Informal Dining" and "Informal Dining Restaurant of the Year", Fraser's

2007

Winner 2006 R&CIA Informal Dining Restaurant, (City or Metropolitan)-Fraser's

Winner 2006 R&CIA Outstanding Informal Dining Restaurant – Fraser's Restaurant

Winner Wedding Caterer of The Year - Bluewater Function Centre

Winner R&CIA Catering Consultant Of The Year - Arnya Tait

Nominated for Catering Chef Of The Year, Jo Ditri – Kings Park Function Centre

Nominated for R&CIA Function/Convention Centre Catering – Kings Park Function Centre

2008

Indiana - 2008 Finalist in Wedding Caterer of the Year "Catering Consultant of the Year", Arnya Tait - winner

2009

Fraser's – finalist in mod oz category

"Best Steakhouse" - Brewery - winner

"Catering Consultant of the Year", Arnya Tait – winner – 3^{rd} year in a row

"Wedding Caterer of the Year", Brewery - winner

"Employer of the Year", Chris Taylor – winner

"Apprentice of the Year", Curtis Taylor - winner

2010

Fraser's – finalist in mod oz category TOB – Finalist in Best steakhouse

BW – finalist ion best breakfast

Indiana - 2010 Finalist in Best Informal Dining

2012

Winner - R&CIA Apprentice Chef of the Year: Chris Malone, Fraser's Restaurant

Winner - R&CIA Events Caterer: Fraser's Function Centre

Winner - R&CIA Contemporary Australian Restaurant - Formal - Metropolitan Fraser's Restaurant

Winner - R&CIA Steak Restaurant - Metro - The Old Brewery

Winner - R&CIA Hall of Fame Award - 2012 WA Inductee - Chris Taylor

Winner - R&CIA Western Australian Caterer of the Year - Fraser's Function

Centre and State Reception Centre

Winner - R&CIA West Australia Metroplitan Restaurant of the Year and winner of the Harry Ferrante Trophy

Fraser's Restaurant

Finalist - R&CIA Wedding Caterer in a Function – Bluewater Grill Honourable Mention - R&CIA Restaurant Wedding Caterer: Honourable Mention - Indiana (new category only one nominated)

2013

Winner - R&CIA Apprentice Chef of the Year: Chris Malone, Fraser's Restaurant

Winner - R&CIA Events Caterer: Fraser's Function Centre

Winner - R&CIA Steak Restaurant - Metro - The Old Brewery

Winner - R&CIA Western Australian Caterer of the Year - The Old Brewery

Finalist - R&CIA Wedding Caterer in a Function – The Old Brewery

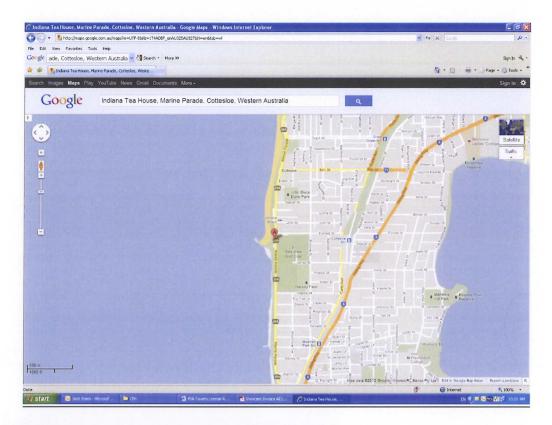
Honourable Mention - R&CIA Restaurant Caterer: Honourable Mention - Indiana

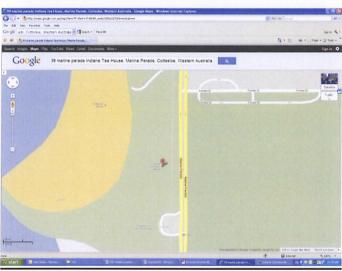
2. PIA Policy - Additional Requirements

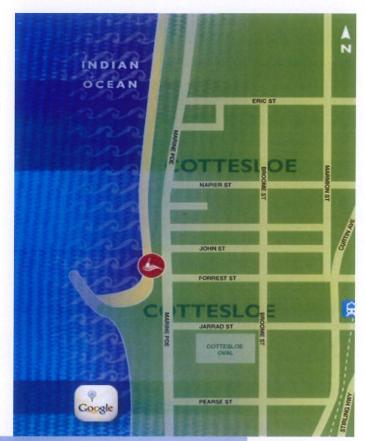
As required by the PIA policy and as may be directed by the licensing authority after lodgement of the application, we the applicant will address any requirements as to the advertising of the application, service of notices or any other related matter.

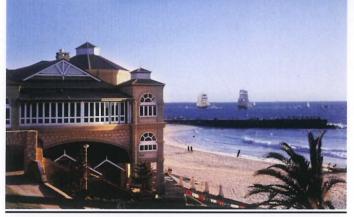
3. The Locality

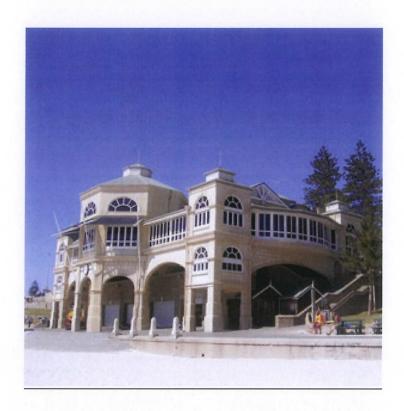
The maps below (from the Google maps website), show the location of the premises as well as photo's from both side and back of the venue.











- 1. Indiana's, Perth's premier coastal venue, is located directly on Cottesloe Beach and offers uninterrupted views from every window, with all tables commanding views of the Indian Ocean and the magnificent sunsets beyond Rottnest Island, due to its location we expect very little, if any impact on the local community should our application be granted.
- 2. There are other licensed venues in the immediate vicinity; our operation is intended to remain the same in that we will be food orientated with alcohol sales. We do not want to be a hotel or pub.
- 3. We believe our function and bistro facilities provide a vibrant, very popular food and beverage attraction for locals and tourists alike.
- 4. Our premises enjoy an all-day dining requirement. It is most disappointing both for our staff and our clientele to have to decline daily requests for services we cannot provide due to the limitations of our current licence. The negativity in the market is overwhelming in respect to the current restrictions and the negativity that is portrayed because of this refusal.

4. Proposed Style and Type of Operation

Indiana's was established in its current format in 2006, but has been a part of the Cottesloe landscape since 1910. The bistro and function facilities have a reputation for first class food, wines and boutique brewed beers. We have been finalists for Wedding Caterer of the Year in 2008 and 2012 and Finalist in Best Informal dining 2010.

It is important to note that all of our function packages contain a meal component. Please see attached menus and function packages.

We have read and understood the standard conditions set out in the policy of the Tavern Restricted Licence and further to these conditions we are happy for the following restrictions to be applied to our license.

- We understand that we may be required to produce a record of our transactions involving the sale and disposal of food and liquor.
- Our restaurant and kitchen situated on the licensed premises will be open and together with food service staff, will be catering to patrons with the selected menu foods and will at all times be set with tables and chairs for seated meals and drinks.
- For all functions the kitchen situated on the licensed premises will be open and together with food service staff will be catering to function guests with the selected function menu foods

Full menus and wine lists, function packages and operating hours are attached to these submissions.

We are seeking to change our Sunday operational hours to more fully cater to our clientele; we would like to be able to serve breakfast on a Sunday morning and for function events such as weddings to be able to finish at 12pm.

Our current Sunday operational hours are 10am to 10pm we would like this changed to 6am to 12pm.

Please note: We anticipate very little demand for alcoholic beverages before 12 noon.

The applicant also believes it is very hard for other restaurants etc to be compared to Indianas as there is nothing in the area with a direct comparison.

| Premises Id | Type * | Premises n | ame | | Licensee name | | | Status | Subur | b | Post | Address |
|-------------|--------------------|----------------------------------------------------|--------------------------------------------|--------------------------------|-----------------------------------------------------------|------------------------|-------------------|------------------|------------|-----------|-------------------------------------------|---------------------------------------------|
| 6040005652 | Club | Sea View G | Golf Club Inc Sea Vi | | Sea View Golf Cl | Sea View Golf Club Inc | | Active | COTT | ESLOE | 601 | JARRAD ST COTTESLOE WA 601: |
| 6190017442 | Club Restricted | Cottesloe S Club | Cottesloe Surf Life Saving Club | | Cottesloe Surf Life Saving Club | | ıb | Active | сотт | COTTESLOE | | Marine Parade COTTESLOE WA 6011 |
| 6190023465 | Club Restricted | | Cottesloe Rugby Union Football Club Inc | | Cottesloe Rugby Union Football Club Inc | | all | Active | COTT | COTTESLOE | | HARVEY FIELD BROOME ST COTTESLOE WA 6011 |
| 6190023747 | Club Restricted | Cottesloe T | Tennis Club Inc | | Cottesloe Tennis Club Inc | | | Active | СОТТ | COTTESLOE | | NAPIER STREET COTTESLOE WA 6011 |
| 6010001396 | Hotel | Cottesloe B | Cottesloe Beach Hotel | | Garrett Hotels 2010 Pty Ltd and Primary Securities Ltd | | nd | Active | COTTESLOE | | 6011 | 104 Marine Pde COTTESLOE WA 6011 |
| 6010002022 | Hotel | Ocean Beac | Ocean Beach Hotel | | Stanley James Pty Ltd | | | Active | COTTESLOE | | 6011 | Marine Parade COTTESLOE WA 6011 |
| 6030004051 | Liquor Sto | ore Vintage Cellars Cottesloe | | Liquorland (Australia) Pty Ltd | | | Active | COTTESLOE | | 6011 | 502 Stirling Highway COTTESLOR WA 6011 | |
| 6030002857 | Liquor Sto | re Liquorland | Cottesloe | | Liquorland (Australia) Pty Ltd | | | Active | COTTESLOE | | 6011 | 484 STIRLING HIGHWAY COTTESLOE WA 6011 |
| 6030003061 | Liquor Sto | r Store Cottesloe Cellars Michael William Grant | | Michael William (Grant | Grant & Hele | en Anne | Anne Active COTTE | | ESLOE 6011 | | 24 RAILWAY ST COTTESLOE WA 6011 | |
| 6060043562 | Restaurant | Vans Cafe A | Vans Cafe And Deli Topcity Pty Ltd | | | | Active COTTESLO | | SLOE | 6011 | 1-3 Napolean Street COTTESLOE WA 6011 | |
| remises Id | Type 🔺 | Premises nam | е | License | ee name | Status | | Subu | ırb | Post code | | Address |
| 060148420 | Restaurant | Grill'd Cotteslo | oe . | Grill'd | Pty Ltd | Condition Granted | ally | СОТ | TESLOE | 6011 | | Unit 6 2-6 Napoleon St COTTESLOE W. 6011 |
| 060043562 | Restaurant | Vans Cafe And | I Deli | Topcity | Pty Ltd | Active | | сот | TESLOE | 6011 | | 1-3 Napolean Street COTTESLOE WA 6011 |
| 060041608 | Restaurant | Indiana's Cotte Beach | Indiana's Cottesloe Beach ITH (W | | (A) Pty Ltd | Active | | COT | TESLOE | 6011 | | 99 MARINE PARADE COTTESLOE WA 6011 |
| 060035238 | Restaurant | Villa Pourzand | | Kellehe Ltd | er Holdings Pty | Active | | сот | TESLOE | 6011 | | 561 STIRLING HIGHWAY COTTESLOE WA 6011 |
| 060035345 | Restaurant | The Blue Duck | Cafe | Dainfo | nford Pty Ltd Active | | | сот | TESLOE | 6011 | | 151 MARINE PARADE COTTESLOE WA 6011 |
| 060116609 | Restaurant | Two Fat Indian | s | Gosavi | Pty Ltd | Active | | COTTESLOE 6011 | | 6011 | | 7/569 Stirling Hwy COTTESLOE WA 6011 |
| 060118043 | Restaurant | Barchetta Cafe | | Simpco | Investments Pty | Active | | COTTESLOE 6011 | | 6011 | | 149 Marine Pde COTTESLOE WA 6011 |
| 060081539 | Restaurant | Il Lido Italian C | anteen | Table T | heory Pty Ltd | Active | | COTTESLOE 60 | | 6011 | | 88 Marine Parade COTTESLOE WA 601 |
| 060113853 | Restaurant | Blue Waters Ca | afe | Snappe Ltd | erhead (WA) Pty Active | | | COTTESLOE 6011 | | 6011 | | 110 Marine Parade COTTESLOE WA 6011 |
| 340133877 | Small Bar | Elba Cottesloe | | Champ Ltd | agne Alley Pty | Active | | сот | resloe | 6011 | | 1/29 Napoleon Street COTTESLOE WA 6011 |
| emises Id | Туре | remises name | License | ee name | | | Status | Suburb Post code | | | Address | |
| 20121872 | lavern | amont's Cottesloe | Lamon | monts City Pty Ltd | | | Active | COTTE | ESLOE | 6011 | | UNIT 1-3/12 Station St COTTESLOE WA |
| 20032748 | Tavern A | albion Hotel | Austra | | an Leisure And Hospitality Group Pty | | | COTTESLOE 6011 | | | 535 Stirling Highway COTTESLOE WA | |

Including ourselves there are 22 licences in the Cottesloe precinct.

4 of those being Clubs and 4 being Liquor stores.

Out of the 9 Restaurant licences in the area – we can identify a minimum of 4 of these venues that actively promote "functions" and cocktail style along the same lines at the Applicant. We would like to enable the potential guests the ability to experience less red tape and taking up DRGL's time in applying for an ETP. With the limitation on the ETP's this puts huge constraints on the potential use to the local clientelle.

The Tavern Licences at Cottesloe Beach and the OBH are significantly different in the style of operation, we feel Indiana is more Restaurant and Function based.

Harm or Ill Health

- a. Section 38(4) (a) of the Liquor Control Act (1988) asks that we consider "the harm or ill health that might be caused to people, or any group of people, due to the use of liquor".
- b. The people most likely to be affected by this application are those who are:
 - i. Local Residents
 - ii. Workers and local businesses and facilities
 - iii. Tourists and visitors patronising the area
 - iv. Corporate clients
- c. As we will outline, these groups are expected to positively benefit from the operation of the Bistro & Function Rooms and are not likely to experience any adverse consequences.
- d. Pursuant to Licence the applicant is wanting the sale and supply of liquor for consumption is for on premise only. Takeaway packaged liquor is strictly prohibited.
- e. In looking at the Drug and Alcohol Office surveillance report November 2011 for the North Metro Area the key findings were that the rate of alcohol-related hospitalisations in the north metro area health service was significantly lower than the corresponding state rate.
- f. The Australian Bureau of Statistics shows us that the Town of Cottesloe has a estimated population of 8222 as of 2010 with the

2006 census showing that of that population 43.8% are employed as professionals the majority of these peoples are over the legal drinking age, of the total population the census shows 1725 families with children under 15 therefore it can be seen that harm to juveniles, children and families is unlikey but our harm minimisation plan enables us to deal comprehensively with most of these groups no juveniles are served and all juveniles must be accompanied by a adult in our establishment. Our managers have all attended registered training providers for approved managers liquor licensing courses.

- g. Cottesloe Beach does experience high tourist visitor numbers but of those that attend the location the ones that attend our venue are attracted by our food and ambience, there are other licensed venues in the area for those that attend for merely drinking purposes, we will of course at all times have food and water available.
- h. In the attached Office of Crime Of Prevention report for the Town of Cottesloe 2009-2010 we can see that there is a high % ratio for alcohol related assaults in the area, we have in place a code of conduct, harm minimisation plan, and House Management Policy that will allow us to prevent us becoming a part of this statistic. We will at all times have food provided, will refuse service to intoxicated patrons and refuse entry to those already under the influence of alcohol. During festive periods and events with a questionable background, we will ensure security is provided at the function. However, we maintain that alcohol related assaults are driven from other businesses that are not restaurant and food oriented.
- i. It is important to note that there are 2 other licenced venues in the area (hotels), we are not seeking to operate in the same manner as these venue's which are more pub orientated, we are and will remain a restaurant bistro we are seeking to be able to hold cocktail functions for standing patrons and for the average customer the ability to have a glass of wine or beer without a meal accompanying it, although food will at all times be available.
- j. Our managers have all attended registered training providers for approved managers liquor licensing courses.

- k. As previously mentioned, the propsed facilities do not have any direct street frontage and will therefore not attract walk in, impulse drinkers.
- 1. In our experience, it is generally held by local authorities and police that restaurant and function venues very seldom cause any alcohol related issues. However, we have comprehensive harm minimistaion, code of conduct and in-house management policies in place, to ensure alcohol is served in a responsible manner.
- m. It is important to note that we, propose a Restricted Tavern License for our bistro and function room to operate strictly within the law and the Town of Cottesloe liquour policy.
- n. The venue has surveillence in place to monitor and record disturbances.
- o. The applicant embraces the vision as set out in the Western Australian Drug and Alcohol Strategy 2005-2009 i.e. for us a business to value and lead healthy and safe lifestyles with access to quality services and programs to prevet, reduce and delay alcohol and drug harm.
- p. In reviewing the Western Australian Police Service Crime Statistics Cottesloe falls under the Central Metropolitan District which encompasses Perth and Northbridge and bordering Scarborough and Fremantle. The most glaring statistic that appeared to us in 2012/2013 Robbery (Business)— in comparison to other districts.
- q. Any and all graffiti is dealt with immediately.
- r. All names of persons that have a prohibition order against them are noted in our guest history and reservation system to ensure they are not dining on licenced premises.
- s. The applicant has reviewed and assessed the groups identified as the most at risk. i.e. Aboringal people, low social-economic grops, mining communities, migrant groups, family/children and young people. These groups are not represented in a large way in the area of Cottesloe and we would deem as a very low risk.
- t. The applicant would ensure:
 - No take away beverage is permitted

- Free drinking water will be available at all times
- No laybacks, jelly shots, energy drinks and other caffeinated beverages will be permitted in conjunction with alcoholic beverages
- There will always be low and mid strenght beer available
- All advertising will be done in accordance with the act

6. Impact on amenity

- a. At this stage Indiana's does not offer the opportunity for an alcoholic beverage ancillary to a meal whilst standing in a function environment. To complement our unique function space and bistro, Indiana's would like to be able to fulfil this opportunity.
- b. The Town of Cottesloe is a vibrant and busy community populated by a diverse group of people, we believe that the change to a tavern restricted license will allow us to better serve this community, and benefit it in a positive manner as it allows for locals tourist and corporate clientele to enjoy a cocktail event in our iconic premises or for tourists and locals to enjoy a quiet drink and soak in the views.
- c. We do have the support of the local council and have consulted with them and the community (please see survey results) to see if our application would be positively received. The feedback we have received shows this to be true.
- d. The area surrounding our venue is complete with parking options for all patrons, local public transport is readily available for all, with the Transperth bus route directly along Marine Parade and Transperth rail network only a 15 minute walk away, staff will always be available to contact one of the many taxi companies for patrons wishing to leave.
- e. With almost no potential for increased harm or ill health resulting from the granting of this license, we believe it would have a positive impact on the amenity with the increased choice of uses of the premise for local residents, function holders, local businesses and tourists alike.
- f. In our opinion, our premises will present a low risk alternative to other larger and louder licensed venues in Perth.
- g. Tourism is actively promoted locally, nationally and internationally and Cottesloe and Indiana's features

- ref: www.tourism.australia.com

The Statistic below – that our domestic market is derived from an equal share of intrastate and interstate visitors wanting to experience food and wine, with a huge percentage travelling alone or in family groups – which fits perfectly into the demographic that we currently attract and wish to continue attracting.

The international market is represented by people travelling alonge or adult couples with similar to the domestic market.

Regional Tourism Profile for Experience Perth 2011/12

| Smillion 1000 1000 1018 1 | | Expenditure | Visitors | Nights | Average stay | Average trip expenditure | Average nightly expenditure | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------|--------|--------------|--------------------------------|-----------------------------------|--|
| Domestic day | | \$ million | '000 | '000 | Nights | | | |
| Domestic overnight 1,791 700 19,704 28 2,560 91 | Domestic day | | | | | | | |
| Transport Tran | | | | | | | | |
| Visitors Nights Share of visits Stay Nights Stay Nights Share of visits Shar | | | | | | | | |
| Nights Nights Share of Nights Stay Stay Stay Stay Nights Stay | mematona | 1,731 | 700 | 13,701 | 20 | 2,300 | 31 | |
| Nights Stay Nights Nig | Domestic overnight visitor profile | | A12 1 4 | ci c | CI. C | | | |
| Top 3 SA2s visited* Top 3 Visit | | Visitors | Nights | | | | | |
| Top 3 SA2s visited* S1041 Perth City | | | | | | | | |
| 1,152 | | .000 | .000 | % | % | Nights | | |
| 51025 Mandurah 279 666 10 6 2 51165 Fremantle 186 821 7 8 4 Purpose of visit Holiday 890 2,991 31 29 3 Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 <t< td=""><td>Top 3 SA2s visited*</td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | Top 3 SA2s visited* | | | | | | | |
| 51025 Mandurah 279 666 10 6 2 51165 Fremantle 186 821 7 8 4 Purpose of visit Holiday 890 2,991 31 29 3 Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 <t< td=""><td>51041 Perth City</td><td>1.152</td><td>4.185</td><td>40</td><td>40</td><td>4</td><td></td></t<> | 51041 Perth City | 1.152 | 4.185 | 40 | 40 | 4 | | |
| 51165 Fremantle 186 821 7 8 4 Purpose of visit Holiday 890 2,991 31 29 3 Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, deviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences | · · | | | | | | | |
| Purpose of visit Holiday 890 2,991 31 29 3 Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np np Nature based 404 np 14 np np pp Holdingenous np pood and wine 1,606 np 56 np np 10 np pp 10 np np 10 np 10 np 10 np | | | | | | | | |
| Holiday | 31103 Hemande | 200 | 3 | | | • | | |
| Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np Naure based 404 np 14 np np Top3 information sources <td colspan<="" td=""><td>Purpose of visit</td><td></td><td></td><td></td><td></td><td></td><td></td></td> | <td>Purpose of visit</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Purpose of visit | | | | | | |
| Visiting friends/relatives 1,021 3,999 36 38 4 Business 708 2,251 25 22 3 Other 249 1,054 9 10 4 Top3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np Naure based 404 np 14 np np Top3 information sources <td colspan<="" td=""><td>Holiday</td><td>890</td><td>2.991</td><td>31</td><td>29</td><td>3</td><td></td></td> | <td>Holiday</td> <td>890</td> <td>2.991</td> <td>31</td> <td>29</td> <td>3</td> <td></td> | Holiday | 890 | 2.991 | 31 | 29 | 3 | |
| Business Other 708 2,251 25 22 3 Cother 229 1,054 9 10 4 249 10,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np 14 np np Nature based 404 np 14 np np Indigenous np | | | | | | | | |
| Other 249 1,054 9 10 4 Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np Nature based 404 np 14 np np Top 3 information sources Internet 1,606 np 56 np np Top 3 visitor origins WA 1,290 5,187 | | | | | | | | |
| Top 3 accommodation Property of friends or relatives 1,381 5,212 49 50 4 Hotel, motel, serviced apartment 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np np Nature based 404 np 14 np np np lndigenous np np np np np np np np pod and wine 1,666 np 56 np np Top 3 information sources Internet 1,069 4,541 38 44 4 Previous Visit 330 1,378 12 13 4 Friends or relatives 262 1,272 9 12 5 Top 3 visitor origins WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | | | | | | | | |
| Property of friends or relatives Hotel, motel, serviced apartment Hotel, serviced apartment Hotel, | Other | 243 | 1,034 | , | 10 | 7 | | |
| Hotel, motel, serviced apartment 196 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 7 7 9 9 5 7 7 9 9 5 7 7 9 9 5 7 9 9 7 9 7 | Top 3 accommodation | | | | | | | |
| Hotel, motel, serviced apartment 196 933 2,801 33 27 3 Rented house, apartment, flat or unit 196 933 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 5 5 7 7 9 7 5 7 7 9 7 5 7 7 9 7 7 5 7 7 7 7 | Property of friends or relatives | 1,381 | 5,212 | 49 | 50 | 4 | | |
| Rented house, apartment, flat or unit 196 933 7 9 5 Transport Air 1,022 4,896 36 47 5 Drive 1,654 4,185 58 40 3 Other 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np np Nature based 404 np 14 np np Indigenous np np np np np Food and wine 1,606 np 56 np np Top 3 information sources Internet 1,069 4,541 38 44 4 Previous Visit 330 1,378 12 13 4 Friends or relatives 262 1,272 9 12 5 Top 3 visitor origins WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | | | | 33 | 27 | | | |
| Air 1,022 4,896 36 47 5 5 7 5 7 5 7 7 5 7 7 5 7 7 5 7 7 7 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 | The state of the s | 196 | 933 | 7 | 9 | | | |
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| Drive Other 1,654 290 1213 4,185 58 40 3 Colter 290 1213 10 12 4 Experiences Culture and heritage 390 np 14 np | | | | 1. | | | | |
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| Culture and heritage 390 np 14 np np np np ladigenous np | Other | 290 | 1213 | 10 | 12 | 4 | | |
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| Nature based 404 np 14 np np <td>Culture and heritage</td> <td>390</td> <td>np</td> <td>14</td> <td>np</td> <td>np</td> <td></td> | Culture and heritage | 390 | np | 14 | np | np | | |
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| Internet 1,069 4,541 38 44 4 Previous Visit 330 1,378 12 13 4 Friends or relatives 262 1,272 9 12 5 Top 3 visitor origins WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | | | | | | | | |
| Previous Visit 330 1,378 12 13 4 Friends or relatives 262 1,272 9 12 5 Top 3 visitor origins WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | Top 3 information sources | | | | | | | |
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| Friends or relatives 262 1,272 9 12 5 Top 3 visitor origins WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | | | | | | | | |
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| WA 1,920 5,187 67 50 3 NSW 326 1,753 11 17 5 | Friends or relatives | 262 | 1,2/2 | 9 | 12 | 5 | | |
| NSW 326 1,753 11 17 5 | Top 3 visitor origins | | | | | | | |
| NSW 326 1,753 11 17 5 | WA | 1,920 | 5,187 | 67 | 50 | 3 | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Travel party type

| Travelling alone | 1,005 | 3,758 | 35 | 36 | 4 |
|----------------------------------|----------|-------------------|----------|----------|---------|
| Adult couple | 710 | 2,555 | 25 | 25 | 4 |
| Family group | 516 | 2,324 | 18 | 22 | 5 |
| Friends or relatives | 368 | 1,019 | 13 | 10 | 3 |
| Business associates | 206 | 574 | 7 | 6 | 3 |
| Other | 40 | 162 | 1 | 2 | 4 |
| Total domestic overnight | 2,846 | 10,391 | 100 | 100 | 4 |
| International visitor profile | | | | | |
| | Visitors | Nights | Share of | Share of | Average |
| | | | visits | nights | stay |
| Top 3 SA2s visited* | '000 | '000 | % | % | Nights |
| | | | | | |
| 51041 Perth City | 387 | 7,190 | 55 | 36 | 19 |
| 51165 Fremantle | 46 | 640 | 7 | 3 | 14 |
| 51025 Mandurah | 18 | 386 | 3 | 2 | 22 |
| Purpose of visit | | | | | |
| Holiday | 261 | 5,183 | 37 | 26 | 20 |
| Visiting friends/relatives | 256 | 5,335 | 37 | 27 | 21 |
| Business | 114 | 1,406 | 16 | 7 | 12 |
| Education | 38 | 4,631 | 5 | 24 | 121 |
| Other | 74 | 3,149 | 11 | 16 | 43 |
| Top 3 accommodation | | | | | |
| Rented house, apartment, flat or | 91 | 8,329 | 13 | 42 | 92 |
| unit | | | | | |
| Property of friends or relatives | 282 | 6,780 | 40 | 34 | 24 |
| Hotel, motel, serviced apartment | 254 | 1,538 | 36 | 8 | 6 |
| Transport | | | | | |
| Air | 207 | 3,498 | 30 | 18 | 17 |
| Drive | 352 | 11,279 | 50 | 57 | 32 |
| Other | 241 | 4,926 | 34 | 25 | 20 |
| Experiences | | | | | |
| Culture and heritage | 353 | np | 51 | np | np |
| Nature based | 468 | np | 67 | np | np |
| Indigenous | 124 | np | 18 | np | np |
| Food and wine | 611 | np | 87 | np | np |
| Top 3 information sources | | | | | |
| Internet | 329 | 9,238 | 47 | 47 | 28 |
| Friends or relatives | 254 | 8,650 | 36 | 44 | 34 |
| Previous visit | 143 | 3,815 | 21 | 19 | 27 |
| | 2- 3-2 | 50 K 50 55 | | | |

Top 3 visitor origins

| United Kingdom | 129 | 2,908 | 18 | 15 | 23 | |
|----------------------------------------------------------------------------------------------------------------|-------------------|----------------------|------------|-------------------------|-------------|-------------|
| Singapore | 67 | 1,033 | 10 | 5 | 15 | |
| New Zealand | 65 | 1,321 | 9 | 7 | 20 | |
| Travel party type | | | | | | |
| Travelling alone | 384 | 12,312 | 55 | 62 | 32 | |
| Adult couple | 144 | 2,838 | 21 | 14 | 20 | |
| Family group | 68 | 1,795 | 10 | 9 | 26 | |
| Friends or relatives | 71 | 2,342 | 10 | 12 | 33 | |
| Business associates | 28 | 283 | 4 | 1 | 10 | |
| Total international | 698 | 19,704 | 100 | 100 | 28 | |
| Total all visitors (including day visitors) | 13,169 | 30,095 | 100 | 100 | 2 | |
| Visitor expenditure 2011/12 | | | | | | |
| Domestic day visitors | | | | | | |
| Expenditure by item | | | | | | |
| Food and drink | Transport | Fuel | Shopping | Entertainment | Other | Total |
| . ood and dimik | fares and | 1 4 6 1 | Suchbuil | Entertainment | other | expenditure |
| | packages | | | | | |
| | | | \$ million | | | |
| 273 | 63 | 227 | 250 | 50 | 41 | 904 |
| | | | | | | |
| Destination expenditure by purpose of vi | | Ch f | \ | F P | | |
| | Expenditure | Share of expenditure | Visitors | Expenditure per visitor | | |
| | \$ million | Per cent | '000 | per visitor \$ | | |
| Holiday/leisure | 407 | 54 | 4,228 | 96 | | |
| Visiting friends and relatives | 175 | 23 | 3,178 | 55 | | |
| Business | 51 | 7 | 893 | 57 | | |
| Other | 119 | 16 | 1,326 | 89 | | |
| Domestic overnight visitors | | | | | | |
| Francisco de la companya de la comp | ć million | | | | | |
| Expenditure by item Accommodation | \$ million 476 | | | | | |
| Food and drink | 476 | | | | | |
| Airfares | 689 | | | | | |
| Other transport fares | 136 | | | | | |
| Fuel | 178 | | | | | |
| Shopping | 209 | | | | | |
| Entertainment | 67 | | | | | |
| Other | 67 | | | | | |
| Packages | 35 | | | | | |
| Total expenditure | 2,422 | | | | | |
| Destination expenditure by purpose of vi | sit | | | | | |
| | Expenditure | Share of | Visitors | Visitor nights | Expenditure | Expenditure |

expenditure

per visitor

per night

| | \$ million | Per cent | '000 | '000 | \$ | \$ |
|----------------------------------------|--------------------|-------------|-------------|----------------|-------------------------|-------------|
| Holiday/leisure | 500 | 33 | 890 | 2,991 | 562 | 167 |
| Visiting friends and relatives | 307 | 20 | 1,021 | 3,999 | 300 | 77 |
| Business | 593 | 39 | 708 | 2,251 | 837 | 264 |
| Other | 137 | 9 | 262 | 1,150 | 524 | 119 |
| Destination expenditure by origin (int | rastate/interstate | 2) | | | | |
| ,,,,,,, | Expenditure | Share of | Visitors | Visitor nights | Expenditure | Expenditure |
| | | expenditure | | 0 | per visitor | per night |
| | \$ million | Per cent | '000 | '000 | \$ | \$ |
| Intrastate | 738 | 48 | 1,920 | 5,187 | 384 | 142 |
| Interstate | 799 | 52 | 926 | 5,205 | 863 | 154 |
| Total destination expenditure | 1,537 | 100 | 2,846 | 10,391 | 540 | 148 |
| Total destination expenditure | 1,337 | 100 | 2,010 | 10,551 | 340 | 140 |
| International visitors | | | | | | |
| Expenditure on accommodation, food | and beverages (A | AFB) | | | | |
| Total expenditure | AFB | Share of | AFB share | | | |
| | expenditure | AFB | of region | | | |
| | | expenditure | expenditure | | | |
| \$ million | \$ million | Per cent | Per cent | | | |
| 1,791 | 845 | 10 | 47 | | | |
| Tourism businesses 2010/11 | | | | | | |
| | Employing busin | 202201 | | | Nan | |
| | Employing busin | 103303 | | | Non- | Total |
| | | | | | employing businesses | businesses |
| Micro | Small | Medium | Large | Total | businesses | businesses |
| WHELO | Siliali | Wediam | Large | employing | | |
| (1-4 employees) | (5-19 employees) | (20-199 | (200+ | ciripioying | (includes | |
| (2 : 5 | (5 25 5р.б) 555) | employees) | employees) | | owner/ | |
| | | | | | manager) | |
| 4,711 | 4,404 | 2,360 | 130 | 11,605 | 9,472 | 21,078 |
| Accommodation supply March | to June quarte | r 2012 | | | | |
| | Establishments | Employees | Occupancy | Takings from | | |
| | | | rate | accomm. | | |
| | No. | No. | % | \$ '000 | | |
| Hotels, motels and serviced | | 110. | ,0 | φ 000 | | |
| | | | | | | |

Key:

Base: All visitors aged 15 and over.

np: Not published due to reliability concerns.

apartments with 15 or more rooms

The number of businesses by tourism region by tourism characteristic and connected industries is estimated by the ABS using postcodes to Statistical Local Area Level 2 (SA2) to Tourism Regions concordances.

6,337

81

335,032

121

Accommodation supply 'Establishments' and 'Employees' are measured at the June quarter 2012.

Sources:

Visitor profile & regional expenditure:

Tourism Research Australia, 2012, National Visitor Survey and International Visitor Survey year ending June 2012, Tourism Research Australia, Department of Resources, Energy and Tourism, Canberra.

Tourism Research Australia expenditure allocation method applied to 2012 National Visitor Survey and International Visitor Survey data. Tourism businesses:

Tourism Research Australia, 2012, Tourism businesses in Australia June 2009 - June 2011, Tourism Research Australia, Canberra.

Accommodation supply:

Australian Bureau of Statistics, Survey of Tourist Accommodation, March quarter 2012 - June quarter 2012 (ABS Cat. No. 8635.0), ABS, Canberra. Direct economic contribution of tourism:

Tourism Research Australia, 2012, State tourism satellite accounts 2010-11, Tourism Research Australia, Canberra.

Total economic contribution of tourism:

Tourism Research Australia, 2012, Tourism contribution to the Australian economy, 1997-98 to 2010-11, Tourism Research Australia, Canberra.

City break –

Western Australia's capital, Perth, has all the essential ingredients for a great city and memorable short break destination. You'll find plenty of nightlife, bustling markets, inner city parks, friendly locals, outdoor dining, great weather and amazing marine adventures. Visit one of the 19 beautiful metropolitan beaches. Grab some fish and chips and watch the sunset over the Indian Ocean from iconic Cottesloe or Scarborough Beach.



Cottesloe and Indiana is featured on the head pages of Tourism WA http://www.westernaustralia.com/en/About Western Australia/Facts/Pages/Key Facts.aspx



Indiana Cottesloe Beach Restaurant Perth

Contact:

+61 8 9385 5005

Description:

Perched on the edge of the Indian Ocean, the famous facade of Indiana Cottesloe Beach restaurant is an iconic image to locals and tourists alike. Using the freshest produce available, there's an appropriate emphasis on seafood, with South Australian oysters, seared scallops, tempura soft shell crab and four different styles of fish - all of which receive rave reviews from diners....

http://www.westernaustralia.com/en/About Western Australia/Facts/Pages/Key Facts.aspx

PERTH BEACHES

Australian beaches are some of the most beautiful in the world and Perth beaches are a stunning example. See the Indian Ocean gleaming under a deep blue sky and warm southern sun at many beach locations right across **Perth**.

With over 12,000 kilometres of pristine coastline, there's a great beach to suit everyone.



 $\underline{http://www.tra.gov.au/publications/latest-nvs-report.html}$

7. Offence, Annoyance, Disturbance or Inconvenience

- a. If this license if approved, there will be no increase in patron numbers. Therefore, in our opinion there is very little potential for offence, annoyance, disturbance or inconvenience to the local community.
- b. At all times we have an approved manager onsite in both our restaurant and function room, whose responsibility is to address any undue noise or disturbance issues. Liquor is served in a professional and responsible manner at all times, by staff with responsible service of alcohol training.
- c. We also have comprehensive harm minimistation, code of conduct and in-house managment policies in place, to ensure alcohol is served in a responsible manner, which are attached to this document.
- d. To comabt any offense, annoyance, disturbance, or inconvenience to the local community we will at all times have food being served

To demonstrate our community consultation we have attached submissions letters of support from the residents and businesses.

8. Conclusion

We are seeking a Tavern Restricted License to provide a more complete and flexible service to our clients both in the immediate area as well as tourists, local visitors to the area and international or local corporate clients.

We believe we offer a venue which is and will remain, primarily food focused.

We are ideally placed for patrons to enjoy the Indian Ocean and Cottesloe Beach and its surrounds whilst being close to the city and the greater metropolitan area.

The granting of this license will have no adverse affects on the amenity or the locality, instead creating a well managed venue, for the public to enjoy.

Therefore the granting of a Tavern Restricted License, for ITH WA Pty Ltd (Indiana) is in our opinion, very much in the public interest.

Other resources used:

Australian Institute of Criminology requesting alcohol-related crime statistics in Cottesloe, Western Australia.

The Western Australia crime prevention site has community crime profiles – I have located 'Cottesloe' for you

http://www.crimeprevention.wa.gov.au/uploads/file/Crime%20Profiles%202009-10/Cottesloe%202009-10.pdf

Western Australia Police - Crime Statistics
http://www.police.wa.gov.au/Aboutus/Statistics/Crimestatistics/tabid/1219/Default.aspx

You may also perform a search for 'Cottesloe' here

http://www.police.wa.gov.au/Aboutus/Statistics/Searchcrimestatistics/tabid/998/Default.aspx However, there doesn't appear to be statistics for specific alcohol-related crime.

I have also included the AIC alcohol-related page with various links you may find useful http://www.aic.gov.au/crime types/drugs alcohol/illicit drugs/prevention-research.html#wa

Central Metropolitan District

Telephone police stations only for general administration enquiries

For police assistance call 131 444 For emergencies only call 000

Central Metropolitan District map (PDF, 366KB) (updated 19 February 2013)

District office:

Perth Police Centre 2 Fitzgerald Street, (corner of Roe Street) Northbridge WA 6003 Tel: (08) 9422 7111

Crime Prevention Officers

District police stations:

Cottesloe

166 Curtin Avenue, Cottesloe WA 6011

Tel: (08) 9286 7777 Fax: (08) 9385 1172

Counter service open hours: Mon-Fri 8am-4pm

Includes: Claremont, Cottesloe, Dalkeith, Mosman Park, Mount Claremont, Peppermint Grove,

Swanbourne

Perth

Perth Police Centre
2 Fitzgerald Street, (corner of Roe Street)
Northbridge WA 6003
Tel: (08) 9422 7111
Fax: (08) 9422 7108
Open 24 hours, 7 days a week

Includes: East Perth, Highgate, Kings Park, Northbridge, Perth, West Perth

Wembley

379 Cambridge Street, Wembley WA 6014

Tel: (08) 9214 7100 Fax: (08) 9214 7166

Counter service open hours: Mon-Fri 8am-4pm

Includes: City Beach, Crawley, Daglish, Floreat, Jolimont, Karrakatta, Leederville, Mount Hawthorn, Nedlands, North Perth, Shenton Park, Subiaco, Wembley, West Leederville